

# **Home Buying Spec Sheet**

## **Buyer's Interview pg.1**

Name \_\_\_\_\_

Current Address (mailing) \_\_\_\_\_

Contact Phone Numbers \_\_\_\_\_

Email Address \_\_\_\_\_

Preferred Method of Communication \_\_\_\_\_

Have you spoken with a mortgage professional? \_\_\_\_\_

If so, their contact info \_\_\_\_\_

Any other decision makers? \_\_\_\_\_

If so, their contact info \_\_\_\_\_

Location? \_\_\_\_\_

Type of property? \_\_\_\_\_

Price Range? \_\_\_\_\_

Older vs Newer? \_\_\_\_\_

Planned Community? \_\_\_\_\_

# Home Buying Spec Sheet

## Buyer's Interview pg.2

One story or multiple stories? \_\_\_\_\_

Beds and baths? \_\_\_\_\_

Size/square footage? \_\_\_\_\_

Pool? \_\_\_\_\_

Non-property issues that weigh into the decision? (schools, commute, etc) \_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_

Home Buying NEEDS  
(non-negotiable)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Home Buying WANTS  
(preferences)

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_