



Skills to Spark a Great Career

# March 2025

Date	Time	Instructor	Class	Description
3/3/2025	10:30-1:30	Patrick	Business Planning	Plan to CAP & Beyond
3/5/2025	10:30-12:30	Patrick	Database & Database Prospecting	Learn How to Generate Leads from Your Database
3/6/2025	10:30-12:30	Beth or Tyler	Command Homescreen & Contacts	Streamline Your Business Using Command Tools
3/10/2025	10:30-12:30	Patrick	Group Coaching	Planning & Tracking Your Business, Real World Solutions, Next Level Prospecting, Special Guest
3/11/2025	9:30-10:30	Joe & Kara	Team Meeting	Zoom in E-mail
3/12/2025	10:30-12:30	Patrick	Total Buyers Consult	Consult with buyers to ensure win-win.
3/13/2025	10:30-12:30	Patrick	FAR/BAR As-Is Contract	Deep Dive Into The FAR/BAR As-Is Contract
3/17/2025	10:30-12:30	Patrick	Group Coaching	Planning & Tracking Your Business, Real World Solutions, Next Level Prospecting, Special Guest
3/19/2025	10:30-12:30	Karole Hart	Command Opportunities & Docusign	Use Command & Docusign to Make & Receive Offers
3/20/2025	10:30-1:00	Patrick	Total Listing	Perfect Your Listing Proposition
3/24/2025	10:30-12:30	Patrick	Group Coaching	Planning & Tracking Your Business, Real World Solutions, Next Level Prospecting, Special Guest
3/26/2025	10:30-12:30	Ron Taylor	Open House	Hold a High Level Open House to Generate Buyer Leads
3/27/2025	10:30-12:30	Patrick	Contract to Close	Get Your Contract to Closing
3/31/2025	10:30-12:30	Patrick	Group Coaching	Planning & Tracking Your Business, Real World Solutions, Next Level Prospecting, Special Guest